

Blake Willson Group, LLC
Commercial Price List (CPL)
Effective January 1, 2021*

Labor Categories (LCAT)	Price Per Hour
Accountant I	\$ 113.55
Accountant II	\$ 135.41
Accountant III	\$ 166.86
Administrative Assistant I	\$ 65.11
Administrative Assistant II	\$ 86.70
Administrative Assistant III	\$ 106.23
Analyst I	\$ 108.22
Analyst II	\$ 133.95
Analyst III	\$ 160.75
Application Programmer I	\$ 118.84
Application Programmer II	\$ 136.18
Application Programmer III	\$ 152.32
Associate I	\$ 111.40
Associate II	\$ 135.37
Associate III	\$ 190.36
Associate IV	\$ 215.73
Auditor I	\$ 164.10
Auditor II	\$ 186.21
Auditor III	\$ 236.35
Consultant I	\$ 123.13
Consultant II	\$ 146.64
Consultant III	\$ 215.48
Data Analyst I	\$ 126.45
Data Analyst II	\$ 145.62
Data Analyst III	\$ 166.87
Data Architect	\$ 139.07
Director	\$ 240.08
Financial Analyst I	\$ 130.86
Financial Analyst II	\$ 160.70
Financial Analyst III	\$ 186.69
Information Systems Auditor I	\$ 130.44
Information Systems Auditor II	\$ 163.96
Information Systems Auditor III	\$ 213.58
IT Subject Matter Specialist I	\$ 169.93
IT Subject Matter Specialist II	\$ 192.24
IT Subject Matter Specialist III	\$ 212.52
Management Consultant I	\$ 118.03
Management Consultant II	\$ 144.94
Management Consultant III	\$ 190.16
Manager I	\$ 176.56
Manager II	\$ 213.48
Manager III	\$ 237.38
Manager IV	\$ 261.75

Partner	\$	310.20
Principal	\$	272.34
Program Manager I	\$	175.56
Program Manager II	\$	204.23
Program Manager III	\$	230.54
Programmer I	\$	73.56
Programmer II	\$	99.16
Programmer III	\$	120.78
Quality Assurance Analyst I	\$	118.29
Quality Assurance Analyst II	\$	134.28
Quality Assurance Analyst III	\$	144.81
Subject Matter Expert I	\$	178.43
Subject Matter Expert II	\$	203.49
Subject Matter Expert III	\$	235.92
Subject Matter Expert IV	\$	269.85
Technical Editor	\$	83.91
Technical Writer I	\$	82.96
Technical Writer II	\$	96.43
Technical Writer III	\$	121.19

Note: Rates included here apply to commercial clients. BWG offers discounts from these rates to our Federal clients. Please contact BWG for more information.

* Subject to a 3% annual escalation rate